

Leading Chapter, APICS Piedmont Triad Chapter

The APICS Piedmont Triad Chapter is recognized as one of the leading chapters in APICS, and only one of three chapters that has achieved platinum award for over twenty-two years in the APICS chapter management performance evaluation program since 1987. Platinum award status to those APICS chapters that achieve the highest level (Gold level) of performance in the APICS annual performance management and measurement program for five or more consecutive years. The Piedmont Triad Chapter has achieved that Gold level award

every year since 1982. This level of performance has been achieved by the exceptional dedication of the many volunteers for board officers and member participation throughout the history of the chapter.

Chartered in 1970, the Piedmont Triad Chapter has been serving in the north central area of North Carolina and the south central area of Virginia for over thirty-nine years. In 2010, the chapter will celebrate it's 40th anniversary!

APICS is built around the theory that your profession is not a fixed entity, but a living, growing process that needs to be fed with new skills, nurtured with challenge, and enhanced with learning. The chapter stands by that by providing numerous educational opportunities covering a range of topics to meet educational needs in subjects through professional development meetings, seminars, workshops, certification review courses, serving on the board as a volunteer. Since 1957, individuals and companies have relied on APICS for its

superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. The APICS Piedmont Triad Chapter is one of the largest of 49 chapters in the Southeast District covering nine states and Puerto Rico in the southeastern portion of the United States. As of March 1st, its membership represents over 107 local businesses including educational organizations with 292 individual members. The Chapter is honored and proud to have 98 current members who have obtained Certifications in Production and Inventory Management (CPIM), 3 certified at the fellow level (CFPIM), 16 Certified in Integrated Resource Management (CIRM) and 48 Certified as a Supply Chain Professional (CSCP). The chapter is always ready to help you and your organization continue the pursuit of excellence. To learn more and get assistance, you can contact us by accessing the chapter's newly designed website triadapics.org.

Inside this issue:

President's Message	2
March Meeting	3
Chapter Support	4
Chapter, District & Society Programs	5
Open-Excellent in Leadership Nominations	6
Haitian Earthquake	6
Member Companies	7

Location of Monthly Professional Development Meetings

**Volvo Corp Communication Center
7900 National Service Rd, Greensboro NC**

For more information including rates, times and directions go to www.triadapics.org.

Remember to register on-line before 7:00 PM on Wednesday before the meeting for best rate.

Some of you may have found time these last couple weeks to watch all or some of the Olympics. One saga that has caught my attention from the Olympics is that of Bode Miller. If you have followed Bode Miller's career in alpine skiing, he has always had a different view of his sport.

Through his successes at the World Championships, his disappointments at the 2006 Olympics, and now his multi-medal performance in Vancouver, Bode's outlook has never wavered. Bode's view on skiing is not that of medals and records, but a belief that he went out and put in a personal performance he can be proud to share with the rest of the world.

Most people have taken his attitude to be his arrogance, but it truly is not. After winning his first Olympic Gold Medal, Bode was asked about winning the Gold and becoming the most decorated US skier in history. He responded that he was so proud of the way he skied by leaving everything out on the slalom course of the combined event. He then went on to explain that another skier, Julia Mancuso, was only one medal behind him and is a whole lot younger. Essentially, the Medal and the accolades were good, but the performance was what mattered.

My participation in collegiate skiing has always led to me follow the World Cup ski circuit, but Bode Miller's view on skiing turned me into one of his fans early on. I have always had the view that you should do the best you can do in every situation, regardless of the circumstances, whether you happened to crash or cross the finish line. Whether it is going the extra length to finish a project or obtaining educational training to stay current with best practices, you need to be proud of your performance and satisfied that you laid it all on the line.

It is not too late to register for some of the education offerings that are currently available. The Piedmont Triad Chapter has both a CPIM and Global Sourcing – Executive Overview being offered in the month of March. Please take a look at the upcoming April and May Education schedules at www.triadapics.org.

Also, do not forget to register for the March 9th Professional Development Meeting with Scott Munker, Director, Global Logistics and Trade Compliance for Hanesbrands Inc. Scott will be discussing global logistics and the balance it takes to hold together the supply chain. Please join Scott and the Piedmont Triad Chapter for an informative evening discussion on the Global Supply Chain.

Thank You and I hope to see everyone at the March 9th Professional Development Meeting at the Volvo Communications Center!

Sincerely,

Jeff

Jeffery T. Bell, CPIM, CIRM, CSCP



Haiti Relief—The Chapter Board would like to thank the attendees at the February 9th Professional Development Meeting for their willingness to give in support of the Haiti Relief Funds. A total of \$92.00 was raised for a chance to win one of Camilla Deyton's first published book on leadership called "The Wisdom of Goats". The lucky winner was Doug Parks. Congratulations Doug!

2nd Tuesday—March 9th

Global Logistics

How much do you know about global logistics?

Scott Munker



Logistics is the “glue” that holds extended supply chains together. Logistics costs represent between 4 and 10% (on average) of most products’ total costs. Without reliable, cost-competitive logistics links, a global supply chain will struggle and perhaps fail. The logistics industry faces serious economic issues such as capacity over-supply and eroding profitability that have changed the landscape for shippers.

Our speaker for the March 9th Professional Development Meeting will be Mr. Scott Munker, Director, Global Logistics and Trade Compliance for Hanesbrands Inc. Mr. Munker has over 20 years experience leading, developing and implementing world-class logistics and trade compliance networks. Scott will present a lively program on current trends and challenges confronting companies that rely on global logistics. He will discuss the new opportunities – and threats – that supply chain professionals must understand in the current economy.



Mr. Munker has led the Logistics function at Hanes to enable a transformation of their supply chain from a western-hemisphere based model to a balanced Asia/Western supply network. Previously, he led the Logistics and Trade function for Staples (a \$16 Billion retailer) and Haworth (a \$2 Billion office furniture manufacturer). Don’t miss this chance to hear a Logistics Pro outline what APICS members need to know about logistics in the global economy.

The **Piedmont Triad Chapter** is proud to support the **Central Carolina Chapter's** educational programs. They are currently offering through Mitchell Community College the Basics CPIM review course this spring of 2010 in Statesville, NC. This course will be offered on Tuesday nights from 5:30 PM until 8:30 PM from March 23rd through May 25th. If you are interested, contact **Beverly Hedrick at 704-787-4266** for cost, more information or to register. **Camilla Deyton** from the Piedmont Triad Chapter will be teaching this class. Camilla is a successful educator and an instructor at Forsyth Tech as well as the Piedmont Triad Chapter.

Basics of Supply Chain Management

Completely updated in 2009. The basic concepts in managing the complete flow of materials in a supply chain from suppliers to customers are covered in the Basics module. Supply chain concepts are introduced and basic terminology emphasized, as are relationships among activities in the supply chain.

- Introduction to Supply Chain Management
- Demand Management and Forecasting Techniques
- Priority and capacity planning at the Master Planning, MRP and PAC levels
- Aggregate and Item Inventory Management
- Purchasing and Physical Distribution
- Lean/JIT, Quality Systems and Theory of Constraints

Since 1973, the CPIM program has educated more than 90,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Benefits of CPIM

A CPIM education can help you to:

- Increase your functional knowledge of production and inventory management.
- Improve efficiency across the processes of your organization's supply chain.
- Streamline operations through accurate forecasting.
- Predict outcomes more accurately.
- Maximize customer satisfaction by delivering products and services Just-in-Time.
- Increase profitability by optimizing your organization's inventory investment.
- Enhance your credibility among peers, employers, and customers.



2009-2010 PDM Schedule

3rd Tuesday Evening—**September 15, 2009**
63-attendees

Membership Recognition
Successfully Implementing S&OP
Pat Bettini

2nd Tuesday Evening—**October 13, 2009**
61-attendees

3rd Annual Food Drive
Are We in This Together?
Nancy McGuire

2nd Tuesday Evening—**November 10, 2009**
45-attendees

3rd Annual Food Drive
Student & Education Recognition
Reengineering the Sales Process
Justin Roff-Marsh

2nd Tuesday Evening—**December 8, 2009**
56-attendees

Company Spotlight—RJReynolds Processes
Gary D. Willard, CPIM

2nd Tuesday Evening—**January 12, 2010**
63-attendees

Plant Tour
RJReynolds—Tobaccoville Manufacturing Ctr
Gary D. Willard, CPIM
63-attendees

2nd Tuesday Evening—**February 9, 2010**

The Supply Chain in Healthcare
Tony W. Johnson

2nd Tuesday Evening—**March 9, 2010**
Global Logistics
Scott Munker

2nd Tuesday Evening—**April 13, 2010**
Leadership and Top Management Night

Enterprise Resource Management
Speaker TBA

2nd Tuesday Evening—
May 11, 2010

Personal & Professional
Development
Pamela Corbett

**Update your calendar, and
plan to attend the
monthly meetings!**

Chapter Educational Offerings

- ⇒ CPIM Review Courses
- ⇒ CSCP Review Courses
- ⇒ Fundamentals of Materials and Operations Management Program
- ⇒ Moving Forward with Lean Workshop Series
- ⇒ Back to Basics with Inventory Workshop Series
- ⇒ Global Sourcing
- ⇒ Train-the-Trainer
- ⇒ Custom Design Courses, Programs and Workshops

Certification Programs

For more information, go to the chapter website at triadapics.org or contact Richard Marshall at 336.414.7761 or by e-mail at educationregistrar@triadapics.org.

Southeast District

The Piedmont Triad Chapter is one of the largest of 49 chapters in the new Southeast District covering nine states and Puerto Rico in the southeastern portion of the United States.

Upcoming Southeast District Professional Development Meetings:

May/June, 2010—San Juan, Puerto Rico
October 15th & 16th, 2010—Nashville, TN

For more information, go the Southeast District website at apicssoutheast.org

International Conference and Exposition

2010 International Conference

October 17th — 20th in Nashville, Tennessee at the Grand Ole Opry
Education, Plant Tours, General Sessions, Exhibitors and Sponsors

For more information, go to apicsconference.org or call (800) 444-2742 or (773) 867-1777.

APICS Social Networking

APICS Blogs—See the world through the eyes of fellow industry professionals and share your point of view.

- ⇒ APICS Learning Communities—An online forum where you can share and develop ideas, best practices, and solutions.
- ⇒ APICS on Facebook—Interact with fellow industry students and colleagues in a dynamic, electronic social environment with relevant content, videos, and pictures.
- ⇒ APICS on LinkedIn—Connect and network professionally with others in your field.
- ⇒ APICS YouTube Channel—View APICS-related videos or share videos or share videos you have from APICS events!

In 1994, The Piedmont Triad Chapter established the “*Excellent in Leadership*” nomination and award program. Since that time the chapter has received and had the opportunity and pleasure of presenting thirty-four “*Excellence in Leadership*” awards. We are counting on our members to help us continue to search and carry on this tradition to those who model “*Excellence in Leadership*”. If you know of someone who exhibits excellent leadership characteristics, this is your opportunity to submit their name for consideration.

Those nominated should be persons who significantly contribute to the successful operation of their company, their division, their department or their work team. They should be individuals who inspire others to excel in what they do.

To nominate someone for recognition in the “*Excellence in Leadership*” program, please consider the following: nominations must be received by March 15th, to be considered. Nominations must be submitted as a single page typed letter suitable for framing – preferably on company letterhead. Leave ¼” margin all around to allow for framing and include 2 blank “second sheets” of matching stationery to use in award preparation. Nominations must state the reasons this person should be considered for the “*Excellence in Leadership*” recognition.

Nominations must be mailed (not faxed) to **The Piedmont Triad Chapter** at PO Box 19432, Greensboro, NC, 27109-9432 and early enough to be received by the deadline, March 15th, 2009. It would be helpful if you would protect the nominating letter and extra sheets so they are not folded or damaged in the mail. If you have questions, you can e-mail them to Camilla Deyton the Executive Vice President at Executive_vp@triadapics.org.

Haitian Earthquake: Can You Help?

In the wake of the debilitating earthquake in Haiti and the reports of logistical issues hindering relief efforts, many APICS members are wondering how they can help. APICS has been working in partnership with the [American Logistics Aid Network \(ALAN\)](#) to identify the most pressing needs of relief agencies on the ground in Haiti.

ALAN has put together a list of ways you can help:

Help ALAN in its efforts to connect supply chain resources to relief by sending an email to a member of our leadership team with current contact information and special skills or resources at www.alanaid.org/contact-us.php.

Cash in the hands of bona fide relief agencies is the most important contribution anyone can make at this time. Some sources for NGO information include;

[National Voluntary Organizations Active in Disaster](http://www.nvoad.org) at www.nvoad.org

[InterAction](http://www.interaction.org/crisis-list/earthquake-haiti) www.interaction.org/crisis-list/earthquake-haiti

[The Clinton Foundation](https://re.clintonfoundation.org/SSLPage.aspx?pid=3869) <https://re.clintonfoundation.org/SSLPage.aspx?pid=3869>

Commit to engage with a regional or national organization active in disaster before the next event. Major relief agencies only deploy people who know their processes and values. They usually find it impossible to insert spontaneous volunteers into their organizations in the middle of a crisis. That said ALAN has and will again receive requests for specific expertise. Review relief needs – Check the ALAN web portal and respond to or see if you might help find a match for a specific donation request. Visit the Relief Needs section on the homepage at www.ALANaid.org.

Thank you for your interest in applying your specialized skills to help during this humanitarian crisis.

The Piedmont Triad Chapter is proud to recognize Member Companies in the area and thank them for their continue support and dedication to APICS.

A O Smith Electrical Products	Highland Industries	Purolator Facet Incorporated
AHFA	Honda Aircraft Company, Inc.	R. J. Reynolds
Amesbury Group Incorporated	Honda Power Equipment	RFMD
B B & T	Hooker Furniture Corporation	RJ Reynolds
B/E Aerospace Inc	Horizon Logistics	RJ Reynolds Tobacco Company
Babcock Graduate School of Man	Huntsman International LLC	Sabela Consulting
Banner Pharmacaps	IBM	Saunders & Assoc
BD-TriPath	ICM Global Consutling Group	Sealy Inc
Brayton International	Impact Fulfillment Services	Slane Hosiery Mills
brij	Independent	Sonoco
BSN Jobst Inc	Ingersol Rand	Sonoco CorrFlex
Carolina Biological Supply	Jacobsen	SSA-SE
Ciba	Johnson Controls	Sunrise Technologies
Columbia Forest Products Inc	Keith Cline	Syngenta Crop Protection Inc
ConvaTec- Bristol Myers Squibb	Kennametal	The Scope Exchange, Inc. / Ste
CP Films	Kidde Safety	The Sherwin-Williams Company
Cross Creek Apparel Inc	Krispy Kreme Doughnut Corporat	Thomas Mfg Co Incorporated
DCL Associates, Inc.	Lenovo	Thomasville Furniture Ind
Diebold Incorporated	Lewis Storage Company	Timken Company
Dow Corning Corporation	Liberty Hardware	Triumph Actuation Systems, LLC
Dow Roofing Systems	M/A-Com Incorporated	Tyco Electronics Inc
Engineered Controls International	Marconi Communications Inc	Unifi, Inc
Filtrona	McMurray Fabrics Inc	Unilin Flooring
Flowserve Limatorque Corporation	MEGlobal Americas	Valspar Corporation
General Dynamics - AIS	MG Newell Corp	VF Corporation
Gilbarco	Multi-Wall Packaging	VF Jeanswear
Guilford Mills Incorporated	Nautica	Volvo Logistics
Guilford Technical Community College	NC A&T School of Bus & Economic	Volvo North America
Gustaf C. Lundin and Company	Network Systems International	VPMEP
Hanesbrands Inc	New Breed Corporation	W.W. Fox Consulting
Harland Clarke	Piedmont Chemical Company Inc	Wake Forest University
Hayward Industries Inc	Planotech Inc	Yale Rope Technologies

The Chapter Board would like to thank the companies and universities that were well represented at the February 9th Professional Development Meeting

DCL Associates, Inc, Dow Corning Corporation, Emcor Services Aircond, Hanesbrands Inc, Honda Aircraft, Krispy Kreme Doughnut Corporation, Lewis Storage Company, Liberty Hardware, Liquip International, New Breed Corporation, Next Level Partners, Novant Health, PPG Industries, Purolator Facet Incorporated, Q*leap Training & Development, RFMD, RJ Reynolds Tobacco Co, Sealy Inc, Shaw Industries, SOH Delivery Service, Supply Chain Professional, VF Jeanwear, WFU Babcock Graduate School

The Chapter Board would also like to thank the individuals that were in attendance and represented as professionals in-transition.

Volume 39, Issue 7

APICS—Piedmont Triad Chapter
PO Box 19432
Greensboro, NC 27419-9432

Website: triadapics.com

Newsletter Article —Have an APICS story/article you would like to share with the membership? E-mail Barbara Swann at vp_chapterdevelopment@triadapics.org with your submission to be reviewed/approved for possible chapter newsletter publication.

Newsletter—The chapter newsletter can be easily accessed and downloaded from the chapter website at www.triadapics.org.

APICS Membership—It's never to late to join or renew YOUR membership!!! Go to APICS.org or contact a chapter board member to assist.

Advancing Productivity, Innovation, and Competitive Success

Share the **Piedmont Triad Chapter of APICS**
News And Views with your colleagues:

- Inventory: _____
- Planning: _____
- Manufacturing Control: _____
- Operations Management: _____
- Logistics: _____
- Information Systems: _____
- Other: _____

