

Don't miss being part of the APICS Piedmont Triad Chapter

The APICS Piedmont Triad Chapter is recognized as one of the leading chapters in APICS, and only one of three chapters that has achieved platinum award for over twenty-two years in the APICS chapter management performance evaluation program since 1987. Platinum award status to those APICS chapters that achieve the highest level (Gold level) of performance in the APICS annual performance management and measurement program for five or more consecutive years. The Piedmont Triad Chapter has achieved that Gold level award

every year since 1982. This level of performance has been achieved by the exceptional dedication of the many volunteers for board officers and member participation throughout the history of the chapter.

Chartered in 1970, the Piedmont Triad Chapter has been serving in the north central area of North Carolina and the south central area of Virginia for over thirty-nine years. In 2010, the chapter will celebrate it's 40th anniversary!

APICS is built around the theory that your profession is not a fixed entity, but a living, growing process that needs to be fed with new skills, nurtured with challenge, and enhanced with learning. The chapter stands by that by providing numerous educational opportunities covering a range of topics to meet educational needs in subjects through professional development meetings, seminars, workshops, certification review courses, serving on the board as a volunteer. Since 1957, individuals and companies have relied on APICS for its

superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. The APICS Piedmont Triad Chapter is one of the largest of 49 chapters in the Southeast District covering nine states and Puerto Rico in the southeastern portion of the United States. As of December 18th, its membership represents over 109 local businesses including educational organizations with 278 individual members. The Chapter is honored and proud to have 95 current members who have obtained Certifications in Production and Inventory Management (CPIM), 3 certified at the fellow level (CFPIM), 16 Certified in Integrated Resource Management (CIRM) and 37 Certified as a Supply Chain Professional (CSCP). The chapter is always ready to help you and your organization continue the pursuit of excellence. To learn more and get assistance, you can contact us by accessing the chapter's newly designed website

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January 12th Plant Tour

RJReynolds Tobacoville Manufacturing Center Tobacoville, NC

**Register on-line NOW or by noon on January 8th!
There will be NO late registrations!**

For more information including rates, times and directions go to triadapics.org.

After the passing of another wonderful holiday season and 2009, I am ready for 2010. Like many, I have enjoyed too much food over the past month, but not enough time with family. And for 2009....Good Riddance!! With its downs in the market, economy and, for some, their career, 2010 just cannot arrive soon enough.

For 2010, it looks as if the market is recovering, the economy is slowly starting to pick up steam, and the job market is improving as companies are starting to rehire. For the Piedmont Triad Chapter, the 2010 program year will be notable as we celebrate the Chapter's 40th anniversary and maintaining our Platinum Award since inception in 1987.

As 2010 begins, what changes or developments do you look forward to accomplishing? Do not let the yearly list of "items to complete" continue to be a rolling list. Will you plan, implement, and finally complete what you have set out to do with your career?

Join us this year to help enhance your career through our Professional Development Meetings, Certification Classes, Seminars and topics of interests. In January, we will offer a plant tour for our Professional Development Meeting. For our Certification Classes, there will be both CPIM and CSCP classes starting in January. The Piedmont Triad Chapter also plans to have an Executive overview of Global Sourcing, a Lean Enterprise Workshop Series, and a Lean Six Sigma Certification class. Please visit www.triadapics.org for more information or to register.

Please join us this month for our January Plant Tour at R J Reynolds Tobaccoville Plant with host Gary Willard, Senior Manager-Master Scheduler/RCCP. Start the New Year right and make plans to include the R J Reynolds plant tour in Your New Year schedule.

Thank You and I hope to see everyone at the January 12th Plant Tour at Tobaccoville!

Sincerely,



Jeffery T. Bell, CPIM, CIRM



The Chapter Board would like to thank the companies and universities that were represented at the December 8th Professional Development Meeting

Banner Pharmacaps, Brayton, Ciba Corp, ConvaTec, DCL Associates, Dow Corning, Hanesbrands, Johnson Controls, Lewis Storage, Mack Trucks, New Breed, Purolator Facet, RFMD, RJ Reynolds, Steelcase High Point, UNC-G, Unilin Flooring, UPS Supply Chain Solutions, VF Jeanswear, Volvo, VPNA and WFU.

The Chapter Board would also like to thank the individuals that were in attendance and represented as independent, in-transition and retired.

2nd Tuesday—January 12th

Plant Tour—RJReynolds

YOU MUST Register—NO Late Registrations or Walk-ins

Piedmont Triad Chapter of APICS has arranged a Plant Tour at RJReynolds Tobacoville Manufacutring Center on Tuesday, January 12, 2010 at the town of Tobacoville, NC. Registration is at 5:30 PM and dinner to be catered. There is no limit on the number of people who can participate in the plant tour but YOU MUST register by 12:00 noon of January 8th to attend this meeting! No late registrations or walk-ins can be accommodated.

Join us to gain a better understanding of the complex and immense operations at a large agribusiness that processes an agricultural commodity into a consumer product—and which employes thousands of U.S. workers and provides a tax base for state, local and national programs that benefit all citizens.

On September 19, 1986, RJ Reynolds Tobacco Company dedicated its Tobacoville Manufacturing Center, which is located on a 614-acre site just outside of Winston-Salem in Tobacoville, N.C. This nearly 2.5 million square foot facility has the capability of processing almost 400 acres of tobacco per day and more than 200 million pounds of tobacco per year for both domestic and export business. The Tobacoville facility also operates RJ Reynolds' data center, a fiber optic telecommunications link that provides redundant, high-speed data communications between RJ Reynolds' office and production locations. RJ Reynolds Tobacco Company (R.J Reynolds) is the second-largest tobacco company in the U.S., manufacturing about one of every three cigarettes sold in the country. RJ Reynolds product line includes five of the nations 10 best-selling cigarettes.

Take exit 122 on US 52 N going to Mt Airy from Winston Salem. Circle over the bridge and travel straight to the plant entrance and Security Gate. Give them you names so that they can check you off the authorized list of attendees. After receiving permission, follow the road around the plant to the Visitor Parking and enter the front of the Administration Building. If the visitors lot is full, park along the curb in front of the Administration Building.



APICS Piedmont Triad APICS Scholarship Winner – Wake Forest University



Pooja Thakurdesai

Ms. Pooja Thakurdesai is a full-time MBA student at Wake Forest. She holds a Bachelor's Degree in Production Engineering and has consulting experience with Tata Consultancy Services in India serving such major clients as Boeing and Target. She also served an internship at Novartis Vaccines and Diagnostics this past summer working on SAP implementation and a GMP warehousing project. Skills she has acquired on her career path include Green Belt certification, Lean six sigma techniques, SOP development and ERP implementation.



APICS Piedmont Triad Scholarship Winner – North Carolina A&T State University



Shaun Collins

Mr. Shaun Collins is a junior at NC A&T majoring in Finance. He serves as a tutor for his fellow students in Production Management and Mathematics classes. Recently he led a team research project focused on manufacturing in India. The past two summers he served internships at Novo Nordisk working on inventory management and marketing data. He is a member of the Alpha Kappa Mu and Alpha Chi honor societies.

**Congratulations Pooja and Shaun,
on behalf of the APICS Piedmont Triad Chapter!**

2009-2010 PDM Schedule

3rd Tuesday Evening—**September 15, 2009**
66-attendees

Membership Recognition
Successfully Implementing S&OP
Pat Bettini

2nd Tuesday Evening—**October 13, 2009**
61-attendees

3rd Annual Food Drive
Are We in This Together?
Nancy McGuire

2nd Tuesday Evening—**November 10, 2009**
45-attendees

3rd Annual Food Drive
Student & Education Recognition
Reengineering the Sales Process
Justin Roff-Marsh

2nd Tuesday Evening—**December 8, 2009**
??-attendees

Company Spotlight—RJReynolds Processes
Gary D. Willard, CPIM

2nd Tuesday Evening—**January 12, 2010**
Plant Tour

RJReynolds—Tobaccoville Manufacturing Ctr
Gary D. Willard, CPIM

2nd Tuesday Evening—**February 9, 2010**
The Supply Chain in Healthcare
Tony W. Johnson

2nd Tuesday Evening—**March 9, 2010**
Global Logistics in a “V” Market
Scott Munker

2nd Tuesday Evening—**April 13, 2010**
Leadership and Top Management Night
Enterprise Resource Management
Speaker TBA

2nd Tuesday Evening—
May 11, 2010
Personal & Professional
Development
Pamela Corbett

**Update your calendar,
and plan to attend the
monthly meetings!**

Chapter Educational Offerings

- ⇒ CPIM Review Courses
- ⇒ CSCP Review Courses
- ⇒ Fundamentals of Materials and Operations Management Program
- ⇒ Moving Forward with Lean Workshop Series
- ⇒ Back to Basics with Inventory Workshop Series
- ⇒ Global Sourcing
- ⇒ Train-the-Trainer
- ⇒ Custom Design Courses, Programs and Workshops

Certification Programs

For more information, go to the chapter website at triadapics.org or contact Dave Lehman at 336-854-0908 or by e-mail at educationregistrar@triadapics.org.

Southeast District

The Piedmont Triad Chapter is one of the largest of 49 chapters in the new Southeast District covering nine states and Puerto Rico in the southeastern portion of the United States.

Upcoming Southeast District Professional Development Meetings:

February 19th & 20th, 2010—Charlotte, NC

May/June, 2010—San Juan, Puerto Rico

October 15th & 16th, 2010—Nashville, TN

For more information, go the Southeast District website at apicssoutheast.org

International Conference and Exposition

2010 International Conference

October 17th — 20th in Nashville, Tennessee at the Grand Ole Opry
Education, Plant Tours, General Sessions, Exhibitors and Sponsors

For more information, go to apicsconference.org or call (800) 444-2742 or (773) 867-1777.

APICS Social Networking

Join APICS at <http://www.apics.org/Membership/>. Whether you want to engage with other APICS-education professionals on the APICS Facebook page, connect to operations management professionals around the world through the APICS LinkedIn group or APICS Learning Communities, or check out the latest videos by APICS members or staff on YouTube—APICS has something online to offer you.

- ⇒ Facebook — apics.org/facebook
- ⇒ LinkedIn — apics.org/linkedin
- ⇒ You Tube — apics.org/youtube

In 1994, The Piedmont Triad Chapter established the “*Excellent in Leadership*” nomination and award program. Since that time the chapter has received and had the opportunity and pleasure of presenting thirty-four “*Excellence in Leadership*” awards. We are counting on our members to help us continue to search and carry on this tradition to those who model “*Excellence in Leadership*”. If you know of someone who exhibits excellent leadership characteristics, this is your opportunity to submit their name for consideration.

Those nominated should be persons who significantly contribute to the successful operation of their company, their division, their department or their work team. They should be individuals who inspire others to excel in what they do.

To nominate someone for recognition in the “*Excellence in Leadership*” program, please consider the following: nominations must be received by March 1st, to be considered. Nominations must be submitted as a single page typed letter suitable for framing – preferably on company letterhead. Leave ¼” margin all around to allow for framing and include 2 blank “second sheets” of matching stationery to use in award preparation. Nominations must state the reasons this person should be considered for the “*Excellence in Leadership*” recognition.

Nominations must be mailed (not faxed) to **The Piedmont Triad Chapter** at PO Box 19432, Greensboro, NC, 27109-9432 and early enough to be received by the deadline, March 1st, 2009. It would be helpful if you would protect the nominating letter and extra sheets so they are not folded or damaged in the mail. If you have questions, you can e-mail them to Camilla Deyton the Executive Vice President at Executive_vp@triadapics.org.

The Chapter Board of Directors will present the awards during the chapter meeting held on April 13, 2010 at the Volvo Communications Center in Greensboro.

APICS Empowers Your Future

APICS and the APICS Piedmont Triad Chapter provide superior training internationally recognized CPIM and CSCP certifications, and comprehensive resource to help improve your company’s operations and develop your employees.

Benefits Include:

- * Tools and techniques to effectively manage local or global supply chains
- * A vast body of knowledge to keep you current on supply chain trends best practices, and terminology
- * A highly trained, confident, and productive workforce
- * Educational opportunities—certification preparation classes, professional development meetings, seminars, and custom workshops
- * Networking opportunities with peers from various Industries

Improve your company’s bottom line. Invest in your employees. Visit the APICS Piedmont Triad Chapter website at triadapics.org for more information.

The Piedmont Triad Chapter would not be possible without the volunteer service of some of the most dedicated and giving individuals in the field of APICS!

Officers

President (2009-2010)—Jeffrey Bell, CPIM, CIRM
Past President (2007-2009)—Rebekah Chandler
Executive Vice President—Camilla Deyton, CSCP
Treasurer—Dave Lehman, CFPIM, CIRM, CSCP
Secretary—Margie Henningsen, CPIM
VP of Membership—Eric TeVault
VP of Chapter Development—Barbara Swann
VP of Professional Education—Richard Marshall, CPIM, CSCP
VP of Professional Development—Barry Markus, CPIM



Directors

Arrangements Director—David Skowron, CSCP
Assistant Treasurer—Brooks Copeland
C-Bar Director—Saurabh Mandal, CSCP
Director of Special Events—Dawn H. Phillips, CPIM, CSCP
Director of Student Scholarships—Dave Lehman, CFPIM, CIRM, CSCP
Education Marketing Director—Ken (Buster) Lewis, Jr, CSCP
Email Blast Director—Alison Grindstaff, CPIM
Marketing Web Master—Charles London, CPIM, CSCP
Marketing Web Master—Steve Patterson, CPIM
Membership Director—Erin English
Newsletter Director/Editor—Barbara Swann
PDM Registrations Director—Derek Brown, CPIM, CSCP
PDM Registrations Director—Dan Swan, CPIM
Programs Director—Michael Brown
Publicity Coordinator—Robyn Lankford
Seminar Coordinator—Raymond Brietz, CPIM
Seminar Coordinator—John Hudson
Southeast District Representative—
NC A&T University Liaison—Dr Joanne Utely
UNC-G University Liaison—Dr Larry Taube, CPIM
WF University Liaison—Dr Brooke Saladin, CFPIM

[Interested in serving on the board? Learn more by reading page 9 &10!](#)

The APICS Piedmont Triad Chapter's 3rd Annual Food Drive Report



Thanks to our loyal partnership with Volvo Corp, together in October and November we were able to successfully collect **718 lbs** of food for the Second Harvest Food Bank of Northwest NC. Some monetary donations were also received! We can't thank you enough for helping us give back to the community by supporting such a worthy cause.

When people talk to others about volunteering, generally, I think there are a couple of reactions.

The first is "**I don't have time.**" Let's clarify what APICS needs are:

- * We have jobs that require 2-6 hrs a month depending on the required responsibilities related to the title and depending on what the individual chooses to give.
- * It's like warehouse space - we always make room for what we have to hold. There is always enough time to do what you really want to do.



The second reaction is "**But I don't have anything to offer.**"

- * Your presence is a show of support.
- * Expressing your thoughts and ideas is critical consulting.
- * Trying something new is therapeutic and helps you grow.
- * Any effort and every effort is appreciated.

We are, and have been a **Platinum level chapter since 1988** - which means we have completed most of the specific tasks that APICS believes an excellent chapter should complete, we've kept records of what we've done, and we've submitted a scorecard application for chapter status every year. We achieve a lot every year because of the many, many, many, many, many small and large efforts of a lot of people.

- * Do you know how to put together a survey on Survey Monkey or do you have some expertise in marketing and collecting voice of the customer? We need someone to help us with a marketing survey to find out what our members think.
- * Do you attend meetings at work? We need people to share APICS information and recommend APICS membership and education offerings to your company and companies not currently represented in our membership.
- * Can you forward emails? We need company coordinators.
- * Are you interested in writing an article about your area of expertise and having it published? Our chapter newsletter and The APICS Magazine offer opportunity to share your knowledge and your local Board of Directors is the place to start when you want constructive feedback.
- * Are you good with keeping up with things and organizing things? We need a Chapter Benchmarking and Reporting coordinator to keep records for the chapter over the coming year.
- * Are you good with students? We need student chapter mentors.
- * Are you looking for opportunities to develop and practice public speaking? We provide a stage and an audience for you to practice on.
- * Are you thinking about starting a small business and think you don't know a thing about the financial end of it? We need an assistant treasurer to learn and help develop to Treasurer as well as develop the next generation of Treasurers.
- * Do you like meeting new people or are you thinking of changing jobs or career paths? We need people who can visit businesses not currently members to learn about their business and to teach them about the benefits of APICS.
- * Are you job hunting? We invite you to develop your network through us.

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Also in conversations about volunteering, a very good question to consider is "OK - what's in it for me?" Remember we all listen for **WII-FM!**

Bottom line: **We need people to lead the effort to sustain the APICS Piedmont Triad Chapter** - that is to grow it for today in a way that allows it to continue to grow into the future. We welcome your interest and we appreciate your time. Please contact a Board of Director member to volunteer or learn about opportunities for 2010-2011.

Benefits:

- * Tremendous networking opportunities
- * Valuable resume builder
- * Access to APICS leadership training resources
- * Opportunity to gain experience in areas outside of your expertise
- * Opportunity to audition for public speaking engagements
- * Earn points towards certification maintenance
- * Get to practice working with a group outside of work
- * Meet a potential mentor or protégé
- * Opportunity to learn and practice new skills in a safe environment
- * Gain experience in small business operations
- * Opportunity to learn and practice committee protocol
- * Get to know new people - exciting and interesting people.
- * Know you helped grow the chapter
- * Learn and practice servant leadership

Opportunities:

- * President
- * Executive Vice President
- * Secretary
- * Treasurer
- * VP Marketing
- * VP Chapter Development
- * VP Professional Development
- * VP Professional Education
- * Assistant Treasurer
- * Marketing Director
- * Company Coordinator
- * Arrangements Director
- * Director of Certification Education
- * Passport Director
- * New Members Coordinator
- * PDM Registration Director
- * Education Registrar
- * Marketing - Chapter Database
- * Newsletter Copy Editors
- * Member Recognition
- * Director of Seminars
- * University Liaisons
- * Student Reps
- * Membership Recognition
- * PDM Photographer
- * Programs Chair
- * Membership Renewal
- * Coordinator
- * Publicity Coordinator
- * Seminar Coordinator



Camilla Deyton, CSCP

Executive Vice President

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APICS—Piedmont Triad Chapter
PO Box 19432
Greensboro, NC 27419-9432

Website: triadapics.com

Newsletter Article —Have an APICS story/article you would like to share with the membership? E-mail Barbara Swann at vp_chapterdevelopment@triadapics.org with your submission to be reviewed/approved for possible chapter newsletter publication.

Newsletter—The chapter newsletter can be easily accessed and downloaded from the chapter website at www.triadapics.org.

APICS Membership—It's never to late to join or renew YOUR membership!!! Go to APICS.org or contact a chapter board member to assist.

Advancing Productivity, Innovation, and Competitive Success



Piedmont Triad Chapter
PO Box 19432
Greensboro, NC 27419-9432

Share the **Piedmont Triad Chapter of APICS**
News And Views with your colleagues:

- Inventory: _____
- Planning: _____
- Manufacturing Control: _____
- Operations Management: _____
- Logistics: _____
- Information Systems: _____
- Other: _____